

THE HALIFAX GROUP

- Business Services
- Healthcare Services
- Infrastructure Products and Services
- Wellness Products and Services

About The Halifax Group

The Halifax Group seeks to partner with owners and managers of established, profitable and growing companies that are leaders in their market niche. Our principals have over 100 years of investing and operating experience and appreciate the unique complexities of middle market businesses.

In addition to providing capital, we work with management to create value by leveraging our skills, experience and relationships to contribute to the execution of a company's strategic plan. We routinely assist portfolio companies with identifying and structuring acquisitions; providing financial analysis and access to capital markets; and recruiting other senior managers or outside board members. Ultimately, however, we leave the day-to-day operations to those who know it best: the entrepreneurs.

Why Halifax

Value-Added Partner

- Experienced, effective professionals

Straight Forward Approach

- Honest, down-to-earth manner

Regional Presence, National Reach

- Geographically dispersed, regional proximity to partners

Streamlined Process

- Entrepreneurial spirit, strategic support

Investment Criteria

- Operating Profit (Before Taxes) Greater Than \$5 million
- Revenue Greater than \$20 million
- Leading Market Presence
- Strong Management Team
- Diversified Customer Base
- History of Profitability
- Headquartered in North America

Transaction Characteristics

- Growth Equity
- Recapitalizations
- Corporate Divestitures
- Go-Private Transactions
- Buyouts

Why Partner

Growth Capital

- "Jet fuel" to execute a plan for growth

Risk Management

- Liquidity and diversification of a personal/family portfolio

Succession Planning

- Transition from one management team to another

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WASHINGTON, D. C. ♦ DALLAS, TX ♦ RALEIGH, NC

www.thehalifaxgroup.com