

With over \$1.5 billion of capital under management, The Halifax Group generally makes control investments in businesses that are market leaders in stable industries with identifiable growth drivers, with a focus on the following sectors:

INVESTMENT PARAMETERS

- \$5 mm – \$30 mm EBITDA
- \$25 mm – \$75 mm equity
- \$50 mm – \$250 mm TEV
- No minimum for add-ons

TRANSACTION TYPES

- Management Buyouts
- Recapitalizations
- Corporate Divestitures
- Go-Private Transactions

PREFERRED MODELS

- Information Management
- Specialty Distribution
- Transportation/Logistics

INDUSTRY

NAICS CODES

OUTSOURCED BUSINESS SERVICES

- Education Products and Services
- Government Services
- Security Services
- Specialty Distribution
- Supply Chain Management
- Transportation and Logistics
- Other BPO Services such as Expat Services, Human Resources, and Accounting Services

423860, 423910, 423990, 482112, 484110, 484121, 484122, 484220, 485111, 488190, 488210, 488310, 488490, 488999, 492110, 492210, 493130, 541214, 541614, 541620, 541690, 541990, 561110, 561210, 561621, 561720, 561730, 561740, 561790, 562111, 562112, 562119, 562910, 562998, 611420, 611430, 611511, 611512, 611519, 611691, 611692, 611710, 624410, 722310, 722330, 811219, 811310, 812910

FRANCHISING

- Automotive
- Business Services
- Healthcare
- Industrial Services
- Repair and Maintenance Services

213112, 423120, 423130, 423140, 423490, 423610, 423690, 423710, 423720, 423850, 541214, 541620, 541690, 541940, 541990, 561110, 561210, 561621, 561720, 561730, 561740, 562111, 562119, 611420, 611430, 611511, 611512, 611519, 611691, 611692, 611710, 621111, 621112, 621210, 621310, 621320, 621330, 621340, 621391, 621399, 621610, 624120, 624410, 713940, 722330, 722513, 811111, 811112, 811113, 811118, 811121, 811122, 811191, 811198, 811219, 811310, 812910

HEALTH & WELLNESS HUMAN

- Ambulatory Services
- Behavioral Health
- Food Safety and other Food Services
- Medical Device Repair and Reprocessing
- Natural and Organic Products, including probiotics and nutraceuticals
- Outsourced Clinical Services
- Pharma Services
- Physician Services / Practice Management

325411, 325412, 325413, 325414, 423450, 423460, 423910, 423990, 424210, 424410, 424420, 424430, 424440, 424460, 424470, 424480, 424490, 424520, 424590, 424810, 424820, 424910, 424930, 541380, 541690, 541711, 541712

ANIMAL

- Agribusiness
- Domestic Pet and Production Animal Products and Services
- Specialty Distribution
- Veterinary Products and Services

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INFRASTRUCTURE

- Environmental Services
- Industrial Services
- Inspection / Testing Services
- Maintenance / Repair of Power and Energy Assets

213112, 325510, 326212, 332812, 333111, 333241, 423120, 423130, 423140, 423610, 423720, 423730, 423740, 423820, 423830, 423840, 423860, 541350, 541620, 561210, 561790, 562111, 562112, 562119, 562910, 562998, 811219, 811310

PLEASE CONTACT CHRIS CATHCART WITH INVESTMENT OPPORTUNITIES:

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